# SANDON CAPITAL

## Sandon Capital Activist Fund

### October 2013 Monthly Report

#### **Fund Description**

#### Entry/Exit Prices: \$1.4531/\$1.4416

The objective of the Fund is to deliver returns to investors through a combination of capital growth and distributions. The Fund aims to achieve this objective by seeking to invest in opportunities that are considered by Sandon Capital to be trading below their intrinsic value and that offer the potential of being positively influenced by investors taking an active role in proposing changes in the areas of corporate governance, capital management, strategic and operational issues, management arrangements and other related activities. Neither returns nor capital are guaranteed.

Fund Details			
Structure	Wholesale unit trust	Minimum Investment	\$250,000 (or as agreed with trustee)
Trustee	Fundhost Ltd	Trustee Fees	0.21%
Custodian	National Australia Bank	Management Fees	1.33%
Investment Manager	Sandon Capital Pty Ltd	Performance Fees	15.375% of returns above cash
Website	www.sandoncapital.com.au	Buy/Sell Spread	±0.40%
Inception	4 Sep 2009	Applications/Withdrawals	Monthly/Quarterly

Fund Performance (calculated net of all fees, assuming reinvestment of distributions and using unit mid-price. YTD figure is compounded)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2009									2.5%	2.4%	-0.9%	1.0%	5.0%
2010	1.0%	-0.3%	-0.7%	2.9%	-4.2%	4.2%	4.4%	-0.6%	2.3%	2.4%	3.5%	-0.9%	14.5%
2011	1.3%	0.6%	0.5%	1.3%	-1.9%	-2.7%	-0.1%	-0.1%	1.9%	2.1%	2.5%	2.2%	7.8%
2012	-1.0%	0.4%	1.8%	2.1%	-2.8%	-1.0%	3.3%	0.5%	2.5%	2.8%	0.1%	2.2%	11.1%
2013	2.1%	3.2%	-1.4%	1.3%	2.8%	-3.7%	6.9%	0.7%	6.5%	5.7%			26.3%

#### **Fund Commentary**

The Fund delivered a return of 5.7% in October. The most significant contributors to this month's result were Warrnambool Butter and Cheese Factory Holdings Ltd (WCB) whose share price increased more than 36% (~2.4% contribution) and Ingenia Communities Group (INA) contributed approximately 1.9%. Other holdings broadly made positive contributions.

WCB continued to be the focus of potential suitors, with co-operative player, Murray Goulbourn, making a \$7.50 per share cash offer (with potential for dividends) followed by an increase by Canadian firm, Saputo, to \$8.00 per share in cash. The excitement continued when Japanese firm, Kirin, (a major dairy player which owns amongst other brands, Dairy Farmers) conducted an on-market share raid securing 9.9% of WCB at \$9.25 per share, claiming it a "rapprochement" with its key supplier WCB. Global leader (and our NZ neighbour) Fonterra then conducted its own raid on WCB suitor Bega Cheese Limited (BGA), securing 6.6%, in its own "alignment" exercise. Clearly, the long awaited dairy consolidation has triggered a spate of competitive responses from the major players, each seeking its own means of securing a seat at the table (we see what is occurring as a practical application of "game theory"). We see this all as evidence of the option rich competitive environment in which WCB finds itself, and keenly await the next iteration.

We remain cautious about the global macro outlook, as market conditions remain fertile for sentiment to overshoot value (both up and down). The consequences of the significant macro factors at play globally are difficult to predict or quantify.

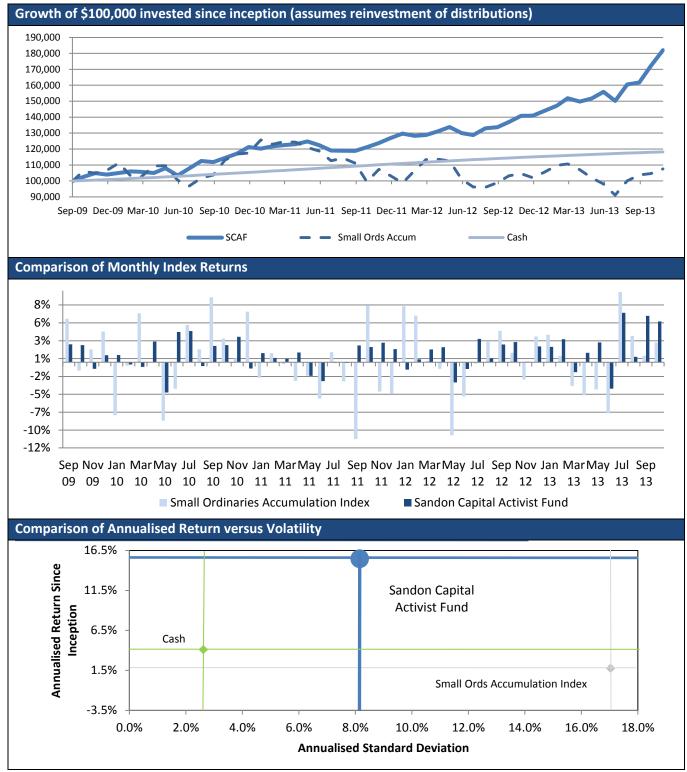
We remain focused on opportunities that have high levels of tangible assets, marketable securities or cash and whose prospects are somewhat independent of market and economic conditions, as we believe these offer the best risk-adjusted returns in the current environment.

Portfolio Exposures							
Net Exposure	90%	Long Positions	21				
Net Cash	10%	Short Positions	1				

Fundhost Limited (ABN 69 092 517 087) (AFSL 233045) ("Fundhost") as trustee of, and issuer of units in, the Sandon Capital Activist Fund ("Fund"). Sandon Capital Pty Limited (ABN 98 130 853 691) (AFSL 331 663) ("Sandon Capital") is the Investment Manager of the Fund.

Fund performance is after fees and assumes distributions are reinvested. Past performance is not a reliable guide to future performance. This information has been prepared without taking into account your investment objectives, financial situation, or needs. Before making an investment decision you should consider the appropriateness of the information having regard to these matters. Before you invest it is important that you read and understand the terms set out in the Sandon Capital Activist Fund Information Memorandum ("IM") dated 18 December 2009. In particular, it is important that you understand the risks associated with an investment in the Fund set out on page 9 of the IM.

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Source for all charts: Sandon Capital, Bloomberg Note: SCAF returns are net of all fees and expenses. Fund inception is 4 September 2009.

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